

Buying Group  
Discount Terms  
Fortuna Healthcare  
2024

**Standard Discount Structure**

|                 |                              |                  |
|-----------------|------------------------------|------------------|
| Orders of £75+  | 5% Discount off Trade Price  | (28% POR at SSP) |
| Orders of £150+ | 10% Discount off Trade Price | (33% POR at SSP) |
| Orders of £225+ | 15% Discount off Trade Price | (36% POR at SSP) |
| Orders of £400+ | 20% Discount off Trade Price | (40% POR at SSP) |

**Buying Group Discount Structure**

|                 |                              |                  |
|-----------------|------------------------------|------------------|
| Orders of £60+  | 5% Discount off Trade Price  | (28% POR at SSP) |
| Orders of £120+ | 10% Discount off Trade Price | (33% POR at SSP) |
| Orders of £180+ | 15% Discount off Trade Price | (36% POR at SSP) |
| Orders of £240+ | 20% Discount off Trade Price | (40% POR at SSP) |

**Discount applies to Fortuna Healthcare branded products and excludes Non-Fortuna and pharmaceutical packaging.**

- NO MINIMUM ORDER VALUE
- PRODUCTS SOLD AS SINGLES
- MONTHLY PROMOTIONS
- DISCOUNT ON SPEND
- SALE OR SWAP POLICY
- FREE CARRIAGE
- PROMPT DISPATCH & DELIVERY
- REGULAR SALES MANAGER VISITS
- POINT OF SALE MATERIAL
- ASSISTANCE WITH MERCHANDISING